

### WELCOME TO OUR NEW MEMBERS

#### Heffernan Heating

Jeff Heffernan  
Nobleton 905-859-0331

#### Kontiki Mature Landscape Specialists

Patti McLeish  
Schomberg. 905-939-8555

#### Kidz World Childcare Centre

Joseph Pesce  
King City 905-833-0868

#### Nobleton Pharmasave

Robin Thebeau  
Nobleton. 905-859-0037

#### Schomberg Dental

Robert Penning  
Schomberg. 905-939-2528

### CHAMBER EVENTS

#### Christmas and Awards Luncheon

Friday Dec 4, 2009 12 noon  
Cardinal Golf Club, Kettleby

#### Joint Aurora-Newmarket-King Chamber Networking Event

Thursday Jan 7, 2010 05:30pm  
The Roving Chefs and Tuscany Event Centre, Aurora

#### Annual General Meeting

Monday Jan 25, 2010 7pm  
Location to be announced

### MEMBERS' EVENTS

Members are invited to use this free area for one-line announcements of their non-recurring business events, space permitting. Please e-mail your event information to info@kingchamber.ca

### 2009 BUSINESS SHOWCASE A SUCCESS



PHOTOS BY RAMON REGOZO

Some 28 KCC member businesses showcased their products and services to nearly 150 attendees at the First Annual Fall Consumer Home Show on Nov 14, 2009 at the Nobleton Arena. All the event booths were filled and eight sponsors provided financial support for the all-day event.

Organized by the chamber's marketing committee, it also featured a line-up of presentations top-billed by radio personality, Humble Howard, face-painting for kids, and door prizes awarded to lucky attendees.

The King Township Food Bank will receive \$250 out of the event's proceeds. The chamber thanks all the exhibitors, sponsors, attendees, supporters, and helpers of this important initiative.

### MEET-AND-MINGLE HELD AT PRIESTLY DEMOLITION

Some 30 members "met and mingled" at the chamber's November networking affair at Priestly Demolition's offices in Kettleby.

In an informal address, owner Robin Priestly shared her family's experiences during the company's early years. Many were impressed to learn from her talk that their office building was constructed out of salvaged materials and that the company developed its own energy and water source, out of concern not to deplete and depend on the township's own supply.

## AWARDS LUNCHEON ON DEC 4

All are invited to join our year-end celebration and festive buffet at the Cardinal Golf Club on Friday Dec 4, 2009. During the occasion, we will present the 2009 KCC Business Achievement Awards as well as recognize members celebrating key anniversary milestones. Also, please bring a new unwrapped toy for the King Township Fire Department's Christmas toy drive.

## JOINT NETWORKING EVENT WITH AURORA, NEWMARKET CHAMBERS

All KCC members are invited to attend a networking event with members of the Aurora and Newmarket chambers of commerce. It will be held at the Roving Chefs and Tuscany Event Centre at 222 Edward Street, Aurora on Jan 7, 2010 from 5:30 to 7:30. There is no fee to attend but pre-registration by Jan 4 is required. Please contact us at (905) 939-7468 or [info@kingchamber.ca](mailto:info@kingchamber.ca).

## 2010 MEMBERSHIP RENEWALS DUE IN JANUARY

Renewal forms will be mailed to all members sometime in December. Everyone is reminded that the 2010 fees are due for payment by January 31.

As announced last issue, the chamber is pleased to keep membership fees at 2009 levels in consideration of the difficult economic situation, despite rising operating costs.

### FREE MEMBERSHIP PRIZE WINNER

Joan Duclos of Daisy Painters will skip paying their 2010 membership fee. She filled a members' survey at the Fall Consumer Home Show and her entry was randomly picked as the prize winner. Congratulations to Joan and thanks to all the members who provided their feedback by participating in the survey.



## YOUR ASSISTANCE MAKES A BETTER CHAMBER

If you are like most members, one of the key reasons you joined the King Chamber of Commerce is that you believe that working together as one organization is the most effective means to "promote a healthy, sustainable, and environmentally responsible business climate in King Township".

As you can understand, the chamber faces many challenges and relies on all members for guidance and for assistance to carry out its mission. Below are just a few ways you can help.

### PARTICIPATE IN BOARD SELECTION

We are in need of qualified people who can make a commitment to serve as members of the chamber's Board of Directors. The next board will be elected and formed at the Annual General Meeting on Jan 25, 2009. If you feel you can be of service, we invite you to declare your candidacy and campaign for other members to nominate, support, and elect you. Otherwise, you can also help by nominating your choices to the board and by attending the meeting.

Please communicate your intention to run as a candidate to any current board member. Also, please notify us if you will attend the meeting through an email to [info@kingchamber.ca](mailto:info@kingchamber.ca).

### HELP RECRUIT NEW MEMBERS

We request your help to sign up new members for our organization. If you feel that there are businesses within your circle that would have an interest in joining, please provide the contact information to any board member, who will be happy to arrange for a completion of the recruitment process.

### PROVIDE YOUR FEEDBACK

Please let us know how we're doing and suggest ways that we can improve. Give us your feedback about this newsletter, the web site, the events, the projects, and any other activities or services of the chamber. Send an email to [info@kingchamber.ca](mailto:info@kingchamber.ca) or phone 905-939-7468. All communications will be treated with strict confidence.

## 2009 AT A GLANCE

### Social and Community Events

**SUMMER BBQ** provided an evening of fun get-together for chamber members to enjoy great food in fine sunny weather.

**NINE & DINE** allowed for a fine round of golf towards an evening of great dinner and prizes at Cardinal Golf Club.

### DYNAMIC WOMEN'S LUNCHEONS

The turnout was fantastic as women colleagues listened to inspirational speaker Marianne Ford talk about "Change Your Thinking, Change Your Life" at Daniel's of Nobleton and local wellness expert Mina Cerquone speak on holistic healing and Reiki at Rockford's Bar & Grill.



**COMMUNITY AFFAIRS.** The KCC is proud to sponsor Nobleton Victoria Day, Schomberg Agricultural Fair, Kettleby Fair, King Corn Roast, and Main Street Christmas and to provide a bursary to King City Secondary School.



**THE 2009 FALL CONSUMER HOME SHOW** showcased our members' products and services while bringing King Township consumers and businesses together in one professionally-organized venue. Exhibits, presentations, food, and treats provided something for all ages to enjoy in this successful event that will become an annual affair.

**BUSINESS FORUMS.** The Chamber hosted three separate 'town hall' meetings, inviting members from Nobleton, King City and Schomberg, respectively, to discuss key relevant topics, such as organizing business improvement areas and forming action groups to spearhead local initiatives.

**MEET-AND-MINGLES.** This year's networking opportunities were held at Nobleton Physiotherapy, Woodland Dental, Jordash Gallery, and Priestly Demolition.

### BREAKFAST/LUNCH EDUCATION SESSIONS

offered members new insights from dynamic speakers with a great meal and networking opportunities as a bonus. Industry consultant Bob Willard presented the business value of corporate sustainability strategies. Mayor Margaret Black discussed economic sustainability. M.P. Paul Calandra explained his current initiatives and the challenge of economic times. Ontario Minister of Revenue John Wilkinson clarified the proposed Harmonized Sales Tax.



## MAKE THE KCC WEBSITE WORK FOR YOU

Each member's business information is listed on the KCC web site's Business Directory, which is accessible to fellow members as well as the visiting public.

The current information on this directory were compiled from each member's input earlier this year, while we were in the process of re-building the site. Please understand that you, as a member, are responsible for your directory entry's accuracy. So, please take the time to validate it and inform us promptly of any corrections.

Also, your directory entry allows room for a description and images of your logo and business card. Use these features to create a better impression for site visitors.

As well, enhance your on-line presence with a web site ad. Please contact us at [info@kingchamber.ca](mailto:info@kingchamber.ca) for more information about this and other services.

### TIPS FOR YOUR SMALL BUSINESS

## MAKING NEXT YEAR'S TAX LOAD LIGHTER

While most of us consider business record management to be cut work and tend to give it a low priority, good record management not only makes our working lives easier, but can give us real stress relief at tax time.

1. Keep your business and personal expenses separate.
2. Get sufficient documentation for all business expenses.
3. Get a separate bank account for your business - and use it.
4. Have and use a separate credit card for business expenses.
5. Keep a mileage log of your business travel.
6. Keep all your business records for a particular tax year together and in one place.
7. Keep your business records for the correct length of time.

There are legal ways to reduce the amount of Canadian income tax our small business has to pay each tax year, but we have to take action to make that happen.

1. Always collect receipts for business-related activities.
2. Manage your RRSP contribution.
3. Maximize your non-capital losses.
4. Maximize your charitable income tax credits.
5. Maximize your Capital Cost Allowance (CCA) income tax claim.
6. Split your income.
7. Take full advantage of the income tax deductions available to home-based businesses.
8. Incorporate your business.

Source: *Bright Bookkeeping and Tax Services*

*TIPS FOR YOUR SMALL BUSINESS* is a new regular feature of the newsletter. Members' suggestions and contributions are welcome. Please send to [info@kingchamber.ca](mailto:info@kingchamber.ca).



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