



Deputy Mayor Bill Cober, right, presides over the oath-taking of the chamber's new Board of Directors. The Directors present were (left to right) Ramon Regozo, Gerry Duffy, Audrey D'Souza-Moraes, Jennifer Coxworthy, Mike Coulter, Judy Mets, Solette Gelberg, Tina Disimone, Lucy Belperio, Patty Fleetwood, and Ron Ivany. Not in photo is Robin Priestly. Photographed by Karl Davis.

## WELCOME TO OUR NEW MEMBER

### Dominion Lending Centres

John Pallotto  
Kettleby, 905 939-0556

## CHAMBER EVENTS

### Women in Business Luncheon

Jennifer Coxworthy on *Laughter Yoga*  
Thursday, Feb 25, 2010  
Daniel's of Nobleton

## FISCAL YEAR ENDS OCTOBER

Immediately after the AGM, the new KCC Board passed a motion moving the chamber's fiscal year to end on Oct 31. This would allow the subsequent Boards time to get organized and ready to conduct business by the start of the calendar year. Consequently, the current Board's term will complete on Oct 31, 2010 and the next AGM will be held in November. However, chamber membership terms will continue to coincide with the calendar year.

## AGM ELECTS NEW KCC BOARD

The 12 KCC members to comprise this year's Board of Directors were elected at the Annual General Meeting (AGM) on Jan 25, 2010 at the Schomberg Library in the presence of some 25 members. Shortly after the meeting, the new Board held a closed-door session and formed the new executive body. Ron Ivany remains the chamber President while Ramon Regozo takes over as Vice-President, Patty Fleetwood as Secretary, and Judy Mets as Treasurer. Lucy Belperio, Jennifer Coxworthy, Tina Disimone, Robin Priestly, and Solette Gelberg are the new faces joining the other returning Directors, Gerry Duffy, Audrey D'Souza-Moraes, and Mike Coulter, to complete the Board. This year's group is distinguished for balanced representation, with four Directors representing businesses located in each of Nobleton, Schomberg, and King City.

President Ivany summarized the KCC's 2009 accomplishments at the AGM and invited attendees to be involved, emphasizing that everyone's support is much needed by the all-volunteer Board to attain the chamber's mission. The KCC thanks the outgoing members of the Board, Karl Davis, Tom Dobson, Henry Verbruggen, and Greg Dixon, for their service last year as well as the many volunteers and supporters who continually and faithfully help make the chamber's affairs a success.

*The complete list of Directors and their contact information are on page 3.*

## LADIES TO KICK OFF 2010 WITH A GIGGLE

Continuing from where they left off in last year's successful Women in Business luncheon series, those dynamic ladies are at it again. This time Jennifer Coxworthy has been summoned to speak on "Laughter Yoga" ☺. Seriously, it works, ladies, so check this page's ad then bring fellow damsels and your business cards to Daniel's of Nobleton on Thursday Feb 25 for a hilarious treat.

## 30% RESPOND TO MEMBER SURVEY

More than 30% of some 220 members solicited have already responded to the KCC survey that was issued in January. An example of the results obtained so far is that members consider these as the chamber's most important goals:

- Informing members on key business issues
- Providing opportunities for business exposure
- Representing members' interests in the business community

The new Board will take these and all other survey results into consideration in the course of planning the next set of activities for the chamber.

The survey closes on Feb 14. This means there is still time to participate and get your feedback to the Board. Remember, your response is also entered into a draw for a \$100 voucher. Contact [info@kingchamber.ca](mailto:info@kingchamber.ca) or (905) 717-7199 for more information.

## FALL SHOW PROCEEDS DONATED TO FOOD BANK



The chamber donated \$250 to the King Township Food Bank, which was raised from admission proceeds at last November's Fall Consumer Home Show. Receiving the cheque on behalf of the Food Bank, Gary Vogan thanked the chamber at the AGM for the donation and then delivered a plaque of appreciation for the KCC (shown in photo).

## "Dynamic Damsels" Women in Business Luncheon



**WHEN:** THURSDAY, FEB. 25TH  
**TIME:** 12:00pm - 2:00 pm  
**LOCATION:** Daniels of Nobleton  
12926 Hwy 27, Nobleton

**Cost:** \$25.00 Members  
\$30.00 Non-Members

### GUEST SPEAKER



GUEST SPEAKER  
Jennifer Coxworthy

Ladies come beat the winter blahs with a good dose of laughter. Jennifer Coxworthy, a certified Laughter Leader, will introduce you to Laughter Yoga (no spandex or mats required). Laughter is a wonderful way to reduce stress with profound effects on our mental and physical state of being. In the corporate situation, laughter is a great communication enhancer and it is said that "people who laugh together, work better together". Laughter is being used throughout the corporate world as an effective means to team building, stress management, communication and leadership programs.



**BRING YOUR BUSINESS CARDS TO THIS FUN NETWORKING EVENT**

**LIMITED SEATING, RESERVE EARLY!**

Seating is by reservation only. Pay on line at [www.kingchamber.ca](http://www.kingchamber.ca) or by cheque to

King Chamber of Commerce, Box 381, Schomberg, ON, L0G 1T0

**RSVP Diane Peldszus** (905) 717-7199

**DOOR PRIZES**

**The KCC has new PHONE and FAX NUMBERS:  
Phone (905) 717-7199 Fax (416) 981-7174**

Please use these numbers to contact us beginning Feb 2010.

*TIPS FOR YOUR SMALL BUSINESS*  
**END OF YEAR 2009 TAX TIPS**

- Employment Insurance (EI) Benefits: Stats Canada estimates more than 800,000 Canadians collected EI this year. For taxpayers collecting EI, they may want to review their tax obligations before the end of the year. In most cases, EI only withholds 10 percent back for tax purposes which is less than the lowest tax bracket. If the taxpayer collecting EI earned any other income in 2009, they could be facing a tax bill when they prepare their return next year.
- Moving to start a job in a different province? Check the provincial tax rates before deciding the moving day. You are subject to provincial tax in the province where you reside on December 31. So if there is a substantial difference in the tax rates, you may want to either speed up or defer the move.
- Getting married? You file your taxes based on your marital status on December 31. So if you want to claim your new spouse as a dependent on your 2009 return, you can claim them for the full year even if you are married on New Year's Eve. Just make sure you say your vows before midnight.
- Making a difference: If you want to claim a charitable donation on your 2009 tax return, you have to make it before December 31. If you have already made more than \$200 in donations in 2009 it will also be worth a 29 percent federal credit instead of the 15 percent for donations under \$200. The good news is that now you can donate publicly-listed securities to registered charities or private foundations without being subject to capital gain taxes.
- Saving for Higher Education: With tuition costs rising, many parents and grandparents want to take advantage of the government's Canada Education Savings Grant (CESG). You must make a contribution to your child's Registered Education Savings Plan (RESP) before December 31. The lifetime RESP contribution limit is \$50,000 with no annual contribution limit. Annual CESG matching contributions are increased from \$400 to \$500.
- Pooling medical expenses: If you have an expensive trip to the dentist coming up, you may want to consult a calendar. Medical expenses can be claimed in any 12-month period ending in 2009 so it could be beneficial to try to fit known medical expenses into the same 12-month period in order to maximize your claim. You don't actually have to go to the dentist but if you have an outstanding amount, try to pay the bill by the end of the year. Remember, medical expenses are reduced by a percentage of your income. So the greater their dollar value, the likelier it will be that you can make a claim.
- Review your stock portfolio: The markets did gain some ground in 2009 but many people are still facing capital losses on their investments. It is a smart strategy to review your portfolio before the yearend to see if you can find a tax advantage in taking a loss or cashing in a gain. Capital losses can be carried back three years or forward indefinitely.

Source: *Bright Bookkeeping and Tax Services*

*TIPS FOR YOUR SMALL BUSINESS* is a new regular feature of the newsletter. Members' suggestions and contributions are welcome. Please send to [info@kingchamber.ca](mailto:info@kingchamber.ca).

**INTRODUCING DIANE PELDSZUS,  
 KCC ADMINISTRATOR**

Please join the Board as we welcome Diane Peldszus of Pottageville, whose responsibility as new chamber Administrator begins immediately. Diane brings to the KCC experience from former roles as executive assistant in a Bay Street financial firm and as entrepreneur for her own design business, among other qualifications. Expect to meet her at upcoming KCC affairs or when she is out and about attending to her day-to-day tasks.



**JOINT EVENT HELD IN AURORA**

Several KCC representatives joined their Aurora and Newmarket colleagues on January 7 in a networking event among members of the three chambers. Nearly 100 people enjoyed the great food and the company at the Tuscany Event Centre, as everyone listened to presentations and connected with other attendees.

**AT YOUR SERVICE,  
 YOUR 2010 BOARD OF DIRECTORS**

If there is any matter or concern you wish to raise with the Board, please feel free to contact any Director directly.

<b>Ron Ivany</b> , President (905) 833-2222	The Rose Gallery King City
<b>Ramon Regozo</b> , Vice-President (905) 859-1555	20 Bells Lake B&B Nobleton
<b>Judy Mets</b> , Treasurer (905) 939-8511 x300	CIBC - Schomberg Schomberg
<b>Patty Fleetwood</b> , Secretary (905) 859-0711	Patty's Flower Shop Nobleton
<b>Lucy Belperio</b> , Director (905) 859-0999	King Print & Design Nobleton
<b>Mike Coulter</b> , Director (905) 939-9300	Harvest House Schomberg
<b>Jennifer Coxworthy</b> , Director (905) 939-1076	Richvale Saddlery Schomberg
<b>Tina Disimone</b> , Director (416) 491-5050 x5000	Seneca College, King Campus King City
<b>Audrey D'Souza-Moraes</b> (905) 859-0909	King Learning Centre Nobleton
<b>Gerry Duffy</b> , Director (905) 939-2710	The Scottish Nook Schomberg
<b>Solette Gelberg</b> , Director (905) 833-2880	SOL Consulting Group King City
<b>Robin Priestly</b> , Director (905) 841-3735	Priestly Demolition King City

For routine business matters, please direct them to **Diane Peldszus**, Administrator, (905) 717-7199 or [info@kingchamber.ca](mailto:info@kingchamber.ca), who will be happy to assist you.

## BENEFITS CLOSE-UP **THE GROUP INSURANCE PLAN**

As a member of the King Chamber of Commerce, you are eligible to join the “Chambers of Commerce Group Insurance Plan”. Whether you're a solo entrepreneur, home-based business or part of a larger firm, benefits are a very important part of your financial security. The Chambers Plan lays a solid foundation for that security, based on a benefit program designed specifically for you and your company.

The Chambers Plan pools your claims with other participants. Pooling gives you a financial buffer, a practical way of keeping premiums stable, even if your firm's claims fluctuate. With pooling, premiums for some Chambers Plan benefits haven't changed for more than a decade.

The Chambers Plan covers health benefits, dental benefits, critical illness, disability (both short and long term) and life insurance, amongst other features. If you would like a free, no-obligation chat with the local agent for the Chambers Plan, please contact the King Chamber's office at [info@kingchamber.ca](mailto:info@kingchamber.ca) and we will put you in touch with the appropriate person.

*BENEFITS CLOSE-UP is a new feature of the newsletter. If there is a specific benefit that you suggest to be explained or clarified in this column, please send your suggestions to [info@kingchamber.ca](mailto:info@kingchamber.ca).*

## FROM THE ONTARIO CHAMBER OF COMMERCE **HST BOOKLET NOW AVAILABLE**

The Certified General Accountants of Ontario (CGA Ontario) has released a comprehensive and easy-to-understand Harmonized Sales Tax (HST) booklet, which provides an all-purpose HST overview and addresses common questions and concerns for business. Also available is an extensive Q&A document and a fact sheet that identify key benefits to the new HST system taking effect July 1, 2010.

The booklet details how businesses can prepare for HST implementation, the application of HST, the transitional rules, and general background on the HST by province. All supportive HST resources have been bundled into an HST information tool kit for Ontario businesses.

The HST is part of a comprehensive reform to Ontario's tax system, which included personal and business income tax cuts, the elimination of capital taxes and other significant tax reforms. To obtain a copy of the booklet please visit the CGA Ontario website.

For a detailed look at the comprehensive reforms advocated for by the OCC, go to the Ministry of Revenue website or please contact Derek Picard, Senior Policy Analyst, 416-482-5222 or [derek.picard@occ.on.ca](mailto:derek.picard@occ.on.ca).

## **HAVE GREAT SOUP, HELP HAITI**



We encourage all our members to attend, sponsor, and/or to support in any way the “Soup for Haiti” event being organized by the Township of King and the Anglican Parish of Lloydtown.

The community is invited to show up at the Dr. William Lacey Memorial Community Centre on Sunday Feb 7 at 5pm to enjoy soup concoctions courtesy of local restaurants and businesses and live music, for a \$20 donation. All proceeds will go to the Primate's World Relief and Development Fund [www.pwrdf.org](http://www.pwrdf.org), which has a field crew on the ground in Haiti offering support for some time. Please contact Carol Ann Trabert, 905-939-7916 [catrabert@gmail.com](mailto:catrabert@gmail.com) for more information.

## NEW FEATURE **WRITE YOUR SUCCESS STORY**

We invite members to contribute an article from their own experience that would highlight a milestone, activity, or project worth sharing with members. We will publish in King News select articles, with preference for any subject matter relevant to owning or operating a business, especially a small business, that will serve as inspiration, encouragement, and/or creativity-boost for our members. We will assist you in producing your article by editing for clarity and conciseness; you focus on the subject and content, let us worry about the English.

The Board of Directors will have final approval on the selection of articles and on the actual content published. Send your contributions to [info@kingchamber.ca](mailto:info@kingchamber.ca). Please understand that we cannot acknowledge or respond to all contributions received.

## **YSBEC CONFERENCE FEB 9**

The York Small Business Enterprise Centre will hold its annual conference on Feb 9 at the Newmarket Theater. This year's theme is “Access to Capital for Entrepreneurs”. For details, please check their web site [www.yorksmallbusiness.ca](http://www.yorksmallbusiness.ca)